



PHARMACY



As hospitals are facing rising costs and lower reimbursement, pharmacy departments have become an area for increased focus and review. Pharmaceuticals typically account for 10-15% of a hospital's total budget. The optimal use of pharmaceuticals is a key driver of high quality patient care in successful organizations. However, the complexity associated with purchasing, managing drug shortages, controlling utilization, optimizing organizational efficiency and enhancing patient safety are a significant challenge. The optimal use of pharmaceuticals is a contributor to many of the outcome measures for Value Based Purchasing programs.

Therefore, the importance of effectively managing the entire medication use process, across the continuum of care will continue to increase. Our team has an average of 25 years of experience in pharmacy and has a proven record of success. Our professionals have served in clinical and leadership roles at hospitals, Integrated Delivery Networks, ambulatory, retail and specialty pharmacies. We have developed and implemented innovative programs to improve quality, efficiency and reduce pharmacy and overall healthcare costs in today's changing environment.

WORKING TOGETHER, WE ACHIEVE BOTTOM-LINE RESULTS WITH A FOCUS IN THE FOLLOWING AREAS:

- ▶ VISION SETTING, STRATEGIC PLANNING, AND PHARMACY PRACTICE MODEL INITIATIVE (PPMI) READINESS AND PLANNING
- ▶ REDUCING DEPARTMENT COSTS BY IMPROVING PRICING AND UTILIZATION WITH BENCHMARKX™
- ▶ MAXIMIZE OPERATIONS WITH CLINICALLY FOCUSED CARE EFFICIENCY THROUGH OPTIMAL USE OF STAFF AND TECHNOLOGY EFFICIENCIES
- ▶ REVIEW AND RECOMMEND IMPROVEMENTS IN CHARGE MASTER AND REVENUE CYCLE PROCESS
- ▶ ASSESSING AND RECOMMENDING MEDICATION SAFETY IMPROVEMENTS
- ▶ DEVELOPING AMBULATORY PHARMACY PLANS, P&L ANALYSIS AND IMPLEMENTATION SUPPORT
- ▶ ENHANCING REVENUE AND REDUCING COSTS THROUGH POPULATION MANAGEMENT PROGRAMS ACROSS THE CONTINUUM OF CARE
- ▶ RFP DEVELOPMENT, SCORING, ANALYSIS AND NEGOTIATIONS

Soriant is a trusted source for strategic planning, implementing non-labor expense reductions, improving operations, ensuring medication safety, improving purchase value, and conducting revenue cycle charge master analysis. We develop and implement innovative programs to improve quality and efficiency, and reduce pharmacy and overall healthcare costs.

For more information on how Soriant can help you reduce costs and improve performance with our exclusive Design Services, please contact info@sorianthealthcare.com or call 770-777-6633.