



## BRIAN NUGENT

President

*“Navigating the healthcare industry is like a huge jigsaw puzzle. First, Soriant seeks to understand our clients’ needs. Together, we find the pieces that are missing or overlooked.”*

Brian Nugent has over 30 years of hospital support services management experience. He is results oriented with comprehensive experience and success working with hospital management to achieve significant results in reducing operational costs and realigning labor to maximize productivity. Brian fosters positive client relations by implementing a detailed service oriented approach to meetings and exceeding client expectations. Brian has led the implementation of hundreds of installations of new programs focused on operational efficiency.

Recent projects include:

- Manage RFP process to standardize support services for major hospital systems resulting in guaranteed savings of \$35 million annually
- Numerous installations of operational and labor cost reductions throughout the United States
- Contract analysis resulting in right sizing of contract costs to industry norms
- Retail enhancement projects focused on redesign of traffic flow, product mix, profitability, and customer satisfaction
- Clinical assessments that include dietician productivity, process improvements, and ensure that federal and state regulations are in total compliance
- Perform operational due diligence by leading “fresh eyes” review teams resulting in enhanced operational effectiveness

### PRIOR EXPERIENCE

Brian’s industry experience includes work as Regional Vice President for Morrison Management. In this role he increased territory accounts by over 100% in a 4-year period.

Brian also served as District Manager for Sodexo Western Division, where he directed financial operations of budgets with exceptional monetary results exceeding operating income by 8%. He implemented programs in Food, Environmental, and Facility Services resulting in successful TJC, federal, and state surveys.

### AWARDS

- Winner of World Wide Innovation Forum: For the Development of 5 S.T.A.R.S. of Dining Services - 2000
- Hotel Olympia Gold Medal Winner for Culinary Arts