



FOOD & NUTRITION



Soriant Healthcare is the premier provider of Food and Nutrition performance solutions for the hospitals.

As former Food and Nutrition department leads and vendor executives, we have a deep understanding of the industry and bring cutting edge techniques to reduce the net operating costs of your food & nutrition department. By embracing technological advancements in food preparation, distribution, and service, we help you reduce

costs while positively impacting the health and well-being of your most important customers: your patients.

We have processes and solutions to increase retail sales while concurrently enhancing the staff and visitors dining experience. In addition, our consultants are well versed in the pros and cons of outsourcing. Frequently, we negotiate no cost capital improvements to fund areas, such as retail design and patient room service, as part of the contract.

WORKING TOGETHER, WE ACHIEVE BOTTOM-LINE RESULTS WITH A FOCUS IN THESE AREAS:

- ▶ RENEGOTIATING SERVICE CONTRACTS
- ▶ MANAGING RFP/RFI PROCESSES FOR MOVING TO NEW SERVICE PROVIDERS
- ▶ ASSESSING DEPARTMENT LEADERSHIP EFFECTIVENESS
- ▶ MAXIMIZING LABOR EFFICIENCIES
- ▶ REDUCING FOOD & SUPPLY COSTS
- ▶ INCREASING RETAIL REVENUES
- ▶ ENHANCING IN-PATIENT REVENUES
- ▶ IMPLEMENTING AND IMPROVING ROOM SERVICE
- ▶ IMPLEMENTING PAYROLL DEDUCTION SYSTEMS
- ▶ MANAGING GPO CONVERSIONS
- ▶ IMPROVING QUALITY AND SERVICE
- ▶ SERVING AS INTERIM MANAGEMENT
- ▶ REDUCING FLOOR STOCK AND TRANSFER COSTS
- ▶ INCREASING VENDING COMMISSIONS

With Soriant's collaborative, side-by-side approach and tracking and measurement tools, support services departments continually achieve projections and maintain budgets. Transparency is the vital principle that enables your leadership to harness the internal controls, create efficiencies, and improve processes to guarantee your institution's long-term success.

To schedule your cost-savings assessment or get more information on how Soriant can help you reduce costs and improve performance in Food & Nutrition, please contact info@sorianthealthcare.com or call 770-777-6633.