



# CONTRACT SERVICES



Often times there are millions of dollars in savings that can be achieved through renegotiating third party supplier contracts and incorporating best practice solutions. Utilizing our deep expertise from working with numerous vendors, we assess opportunities quickly that result in significant savings.

Our services also include managing the RFI/RFP processes for third party supplier contracts and products and services which include finalizing agreements to extend long-term returns on all aspects of the contracts.

Our process improvement approach typically consists of maximizing 3rd party contracts, standardizing product lines, decreasing SKU's, decreasing inventory costs and creating business cases for appropriate programs.

Our expert's rapport in the industry expands leverage in contract negotiations that some organizations may not currently have in house.

## WORKING TOGETHER, WE ACHIEVE BOTTOM-LINE RESULTS WITH A FOCUS IN THESE AREAS:

- ▶ MANAGING GPO CONVERSIONS
- ▶ INCREASING LABOR EFFICIENCIES
- ▶ REDUCING COSTS THROUGH INCREASING
- ▶ UTILIZATION EFFICIENCIES
- ▶ RENEGOTIATING SERVICE CONTRACTS
- ▶ MANAGING RFP/RFI PROCESSES FOR MOVING TO NEW SERVICE PROVIDERS
- ▶ ASSISTING WITH VARIOUS CONTRACTS,
- ▶ INCLUDING BUT NOT LIMITED TO:
  - CONTRACT MANAGEMENT SERVICES
  - WASTE PROGRAM MANAGEMENT
  - VALET
  - RECORD STORAGE
  - PRINT SHOP
  - SCOPE REPAIRS
  - CELL PLANS & PAGERS
  - DUES AND SUBSCRIPTIONS
  - HELICOPTERS
  - SHUTTLE SERVICES

With Soriant's collaborative, side-by-side approach and tracking and measurement tools, support services departments continually achieve projections and maintain budgets. Transparency is the vital principle that enables your leadership to harness the internal controls, create efficiencies, and improve processes to guarantee your institution's long-term success.

To schedule your cost-savings assessment or get more information on how Soriant can help you reduce costs and improve performance in Contract & Contract Services, please contact [info@sorianthealthcare.com](mailto:info@sorianthealthcare.com) or call 770-777-6633.