

SENTARA HALIFAX ACHIEVES \$322K ANNUAL SAVINGS



CLIENT: Hospital
BED SIZE: 192
REGION: Mid-Atlantic
TYPE: Contract

DEPARTMENT:
Food and Nutrition Services

CLIENT PROFILE:

- Not-For-Profit
- Regional Hospital test

KEY OUTCOMES:

- Guaranteed Savings \$300K
- No-cost capital of \$200K
- Enhanced patient satisfaction

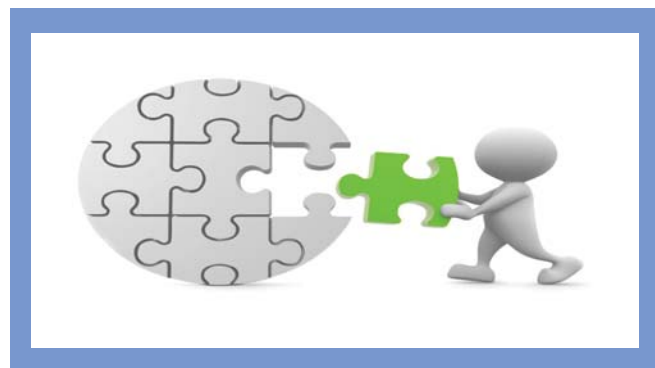
For more information about other Soriant Healthcare customer successes, please visit:
www.sorianthealthcare.com

“Soriant Healthcare brought a true third party independent assessment. They were able to look at our Halifax operation and deliver benefit from both a financial and operational standpoint. Our partnership with the Soriant team met our expectations and delivered relevant value.”

Stewart Nelson, CFO, Halifax Regional Hospital

CHALLENGE

The leadership in this 192 bed community-based hospital was seeking a refresh of their retail Food & Nutrition program. Their costs under a contractual arrangement were high. They also wanted to explore different room services options to enhance patient satisfaction. The Soriant team was brought in to work alongside our client to help identify specific improvements, launch new programs, and find new ways to cut costs and increase efficiency. Our process allows for customer engagement and sustainable results.



No-Risk
Assessment
Process

Efficient
Methodology
Implemented

Strategic
Financial
Alignment

Refresh
Outdated
Cafeteria

Upgrade
Patient
Menu

Lower
Costs
Significantly

Enhanced
Patient
Satisfaction

