

\$215,000 PATIENT TRANSPORT SAVINGS

CLIENT: Health System
BED SIZE: 600+
REGION: Northeast
TYPE: Self-Op

DEPARTMENT:
Patient Transport Services

CLIENT PROFILE:

- Not for Profit
- Community Owned

KEY OUTCOMES:

- \$1.4 Million Total Hospital Savings

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www.sorianthealthcare.com

CHALLENGE

This nonprofit hospital in-patient transport department was being managed by an outsourced company and falling short of its budget goals. It needed appropriate tracking software causing a lack of operational efficiencies.

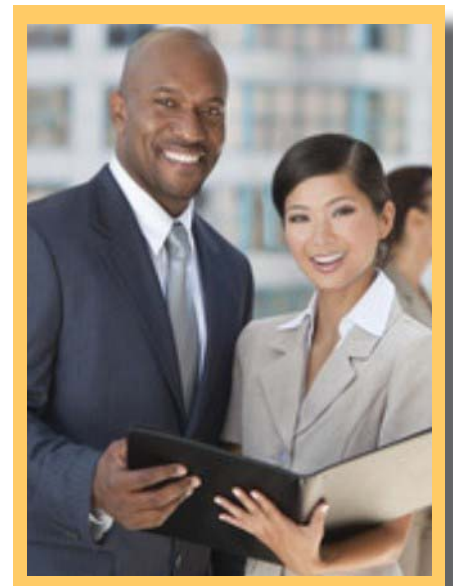
- Productivity efficiency issues
- Substantial labor expansion over the past two years
- Industry benchmarks showed opportunities for reduction of labor and increase in trips
- Significant levels of dissatisfaction with overall team performance

Soriant was asked to redefine the departments strategy to maximize production and increase overall satisfaction. Our team was brought in to reduce cost and complexity of the operation.

SORIANANT SOLUTION

The client turned to Soriant to negotiate with the outsourced management company to implement a robust transport management software, lower fees, and reduce labor.

- Soriant Healthcare was brought in to work on the full spectrum of strategy, organization, and operations.
- Analysis showed opportunity for increase in transport trips and labor reduction
- A robust and updated Business Strategy



RESULTS

Soriant's focus was to significantly improve the department's production and satisfaction. With our battle-tested approaches, Soriant links strategy with accountability to sustain results. The best solution was to take contract to self-op.

- Management of the department was taken in-house and staff remained on hospital payroll
- Implemented a cost effective and efficient transport management software
- Processes were streamlined to include hospital bed availability and complete patient throughput
- Redesigned the organization to achieve unprecedented performance

Soriant drove the process to identify and implement the needed changes.



Healthcare is in the midst of a sweeping transformation as the demand for profitability continues. Soriant helps our clients capitalize on national changes with our extensive industry specific cross-sector expertise. We have completed over 1000 assessments, for small hospitals all the way to large health systems, with implementations resulting in at least an 8% increase to the bottom line.

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\$1.4 MILLION HOSPITAL SAVINGS

For more information about achieving similar success, please contact us at 770.777.6633 or info@sorianthealthcare.com.

