

LAUNDRY OPERATIONS ACHIEVES \$225,000 ANNUAL SAVINGS

CLIENT: Health System
BED SIZE: 600+
REGION: Northeast
TYPE: Self-Op

DEPARTMENT:
Laundry & Linen Operations

CLIENT PROFILE:

- Not for Profit
- Community Owned

KEY OUTCOMES:

- \$1.4 Million Total Hospital Savings

For more information about other Soriant Healthcare customer successes, please visit:
www.sorianthealthcare.com

CHALLENGE

This nonprofit hospital stood to gain clear efficiencies by combining on-site and off-site operations. To realize the potential benefits, it was crucial to integrate the approach of each operation.

- Facility was running out of physical capacity, hampering the company's growth strategy
- Need to develop a growth strategy that would provide clear cost savings and allow ability to grow as projected
- Ability to expand the existing operation, increase production capacity while deferring expensive plans to build a new production area

The Soriant team determined that the lowest-cost strategy was to conduct an audit. Soriant draws from over 100 years of support services experience to offer struggling departments the overhaul needed to bring about maintainable solutions.

SORIANANT SOLUTION

By sharing the hospitals ambitions, Soriant understands the obstacles and realities in order to deliver true results – focusing on practical actions and clear strategic decisions. Our team:

- Performed an analysis to evaluate the department strategy and recommend changes
- Determined the overall cost per pound of the onsite laundry operations
- Evaluated additional efficiency opportunities to reduce costs to the existing laundry operations
- Developed a clear growth strategy

After an in-depth investigation/cost analysis it was determined that the cost per pound of the on-site facility was lower than outsourcing laundry.



RESULTS

By re-engineering the production in the current on-site location the hospital was able to consolidate and avoid the costly impact of managing several locations.

- Policies were implemented to ensure scrub usage was limited
- Adjustments were made to bed making/changing policies
- Explored opportunities and efficiencies of new vendors to obtain better textile pricing
- Aligned process to focus on maximizing value and reducing total utilization poundage



The Soriant business model aligns our incentives with the hospitals objectives, so we know we are succeeding together. This is rooted in close collaboration, allowing the hospital to regain its financial footing while delivering a better patient experience. We stay engaged to ensure sustainable results with targeted action plans.

\$225,000 LAUNDRY OPERATIONS SAVINGS
\$1.4 MILLION TOTAL HOSPITAL SAVINGS

For more information about achieving similar success, please contact us at 770.777.6633 or info@sorianthealthcare.com.

