



### *The Soriant Solution Experience*

Optimal program design and outcomes requires expertise and the specific application of strategy, best practices, and program accountability. Our team of seasoned consultants are renowned subject matter experts that lead the ideation, quality validation, regulatory compliance, training, leadership development, installation, technical support/needs, and program development to achieve an optimal support services model with long-term sustainability at the forefront. Learn more about our team and services today [Info@soriantolutions.com](mailto:Info@soriantolutions.com)!

### *Soriant Results: Maximizing Quality, Optimizing Expenditures*

**Average Savings Per Project: \$2.9M**

**Typical Annual Return On Investment: 386%**

**Actual VS. Projected Savings Per Project: 112%**

*“Soriant brought an analytical and collaborative approach to helping us improve patient throughput. Together, we built a plan to create a world-class patient transport system” - Director, Patient Transport*



# *Client Solution* **SUCCESS STORY**

**HEALTHCARE AFFILIATE :  
PATIENT TRANSPORT**

## *Client Profile*

### **COMMUNITY OWNED HEALTHCARE SYSTEM**

This taxpayer-financed health network had many challenges in patient transport including:

- ⇒ Approach was disjointed and isolated
- ⇒ Nursing had been supplementing transport with an additional 11 FTE's
- ⇒ Lack of confidence in transport staff's timeliness and capability
- ⇒ Overall unreliability of Patient Transport Department
- ⇒ Staffing and efficiency performance lower than established benchmarks

**Assessment revealed savings of up to 14.5%!**

**Region:** Southwestern

**Bed Size:** 550+

**Department:** Patient Transport Services

**Type:** Self-Op

**Goal:** Redefine the departments strategy to maximize production and increase overall satisfaction; reduce cost and complexity of the operation.

**Key Outcomes:** (1) Savings range 7.1-14.5%, (2) improved response times, and (3) nurse workload reduced.



## PATIENT TRANSPORT SERVICES

*Optimizing Processes, Establishing Sustainable Strategies*

Soriant was tasked with redefining the department’s strategy in order to maximize production and increase overall satisfaction. Our team was brought in to reduce cost and the complexity of operations. The Soriant team performed an in-depth assessment and quickly determined several challenges encountered by the health system. A comprehensive solution and implementation plan was created to address:

- ⇒ Staffing
- ⇒ Equipment
- ⇒ Information Systems
- ⇒ Training



## SORARIANT SOLUTIONS

The solution focused on five key milestones to enhance patient transport at the facility from fragmented and unreliable to consistent, centralized, and efficient. Soriant quantified the risks, benefits, and costs so that the client knew exactly when and how to implement a solution that improved patient care and reduced workload on scarce nursing resources.

## PROJECT RESULTS

Soriant’s focus was to significantly improve the departments production and satisfaction. With our proven approaches, Soriant links strategy with accountability to sustain results. The Soriant assessment provided the following key outcomes and a full-scale implementation plan.

- ✓ Financial improvement with a guaranteed savings
- ✓ Vendor contributed capital at no cost to the health system
- ✓ Significant return on investment

**Final solution implementation results in a patient transport cost reduction of 7.1-14.5%.**

*Healthcare is in the midst of a sweeping transformation as the demand for profitability continues. Soriant helps our clients capitalize on national changes with our extensive industry specific cross-sector expertise. We have completed over 1000 assessments from smaller hospitals (75+ beds), all the way to large health systems (4000+ beds) with implementations resulting in a minimum 8% increase to the bottom line.*

**Impressed by our expert strategist’s exemplary outcomes on this project?  
Connect with us today simply by calling **770-777-6633**,  
or just send us an email at [info@soriantolutions.com](mailto:info@soriantolutions.com).**