



The Soriant Experience

Optimal program design and outcomes require expertise and the specific application of strategy, best practices, and program accountability.

Our team of seasoned consultants are renowned subject matter experts that lead the quality validation, regulatory compliance, leadership development, and program development to achieve a support services model with long-term sustainability at the forefront.

Learn more about our team and services today at info@soriantolutions.com.

Soriant Results

Actual VS. Projected Savings Per Project: 112%

Typical Annual Return On Investment: 386%

Average Savings Per Project: \$2.9M

"We have hundreds of issues and no bandwidth, Soriant stepped in and drove operational improvement and savings in a simple and effective way!"
-VP of Operational Services

Client Solution
SUCCESS STORY

LAUNDRY & LINENS

Client Profile

NON-PROFIT HEALTH SERVICES PARTNER



\$1.4M in Savings!

Region: Northeastern

Bed Size: 600+

Department: Laundry & Linen Operations

Type: Self-Op

Status: Non-Profit

Project Summary: This community owned hospital stood to gain clear efficiencies by combining on-site and off-site operations. The Soriant team determined that the lowest-cost strategy was to conduct an audit.

Key Outcomes: (1) Maximized service output, (2) established sustainable strategies, and (3) achieved \$1.4M total in hospital savings!



NORTHEASTERN COMMUNITY OWNED HOSPITAL SYSTEM

Assessment & Optimization of Laundry & Linen Operations

Soriant draws from over 100 years of support services experience to offer struggling departments the overhaul needed to bring about maintainable solutions. To realize the potential benefits, it was crucial to integrate the approach of each operation. Audit findings included:

- ⇒ Facility was running out of physical capacity, hampering the company's growth strategy
- ⇒ Need to develop a growth strategy that would provide clear cost savings and allow ability to grow as projected
- ⇒ Ability to expand the existing operation, increase production capacity while deferring expensive plans to build a new production area



THE SORARIANT SOLUTION

By sharing the hospitals ambitions, Soriant understands the obstacles and realities in order to deliver true results – focusing on practical actions and clear strategic decisions. Our team:

- ⇒ Performed an analysis to evaluate the department strategy and recommend changes
- ⇒ Determined the overall cost per pound of the onsite laundry operations
- ⇒ Evaluated additional efficiency opportunities to reduce costs to the existing laundry operations
- ⇒ Developed a clear growth strategy

After an in-depth investigation/cost analysis it was determined that the cost per pound of the on-site facility was lower than outsourcing laundry.

PROJECT RESULTS

By re-engineering the production in the current on-site location the hospital was able to consolidate and avoid the costly impact of managing several locations.

- ✓ Policies were implemented to ensure scrub usage was limited
- ✓ Adjustments were made to bed making/changing policies
- ✓ Explored opportunities and efficiencies of new vendors to obtain better textile pricing
- ✓ Aligned process to focus on maximizing value and reducing total utilization poundage

\$1.4M total savings achieved for the hospital system!

The Soriant business model aligns our incentives with hospitals' objectives, so we know we are succeeding together. This is rooted in close collaboration, allowing the hospital to regain its financial footing while delivering a better patient experience. We stay engaged to ensure sustainable results with targeted action plans.

Impressed by our expert strategist's exemplary outcomes on this project? Connect with us today simply by calling 770-777-6633, or just send us an email at info@soriantolutions.com.