



CLINICAL ENGINEERING



The appropriate and safe operation of clinical (diagnostic and therapeutic) equipment is paramount to the proper functioning of any health care facility. Soriant Healthcare partners with hospitals to evaluate their specific equipment service needs and determine the true cost of each service. We balance the use of in-house expertise and support from manufacturers and other outside service providers to optimize the service experience, maximize revenue and reduce overall costs.

As Clinical Engineering professionals with experience in department management and major independent service providers, we have a deep understanding of building departments to meet a hospital's service needs, leveraging industry trends and technology.

WORKING TOGETHER, WE ACHIEVE BOTTOM-LINE RESULTS WITH A FOCUS IN THESE AREAS:

- ▶ BALANCING LABOR WITH SERVICE DEMAND
- ▶ ASSISTING WITH THE SELECTION OF DEPARTMENT LEADERSHIP
- ▶ REVIEWING, NEGOTIATING AND BALANCING EQUIPMENT SERVICE CONTRACTS TO GAIN THE OPTIMUM MIX OF MANUFACTURER SUPPORT AND IN-HOUSE SUPPORT
- ▶ IDENTIFYING AND REDUCING UNNECESSARY TIME AND MATERIAL COSTS
- ▶ IMPROVING QUALITY AND SERVICE DEPARTMENT OPERATIONAL ISSUES
- ▶ REVIEWING EQUIPMENT LIFE CYCLE
- ▶ PRIORITIZING AND PLANNING CAPITAL EQUIPMENT LIFE CYCLES
- ▶ ASSESSING TECHNOLOGY OPTIONS
- ▶ BALANCING ALL SERVICE COST COMPONENTS TO PRODUCE THE "RIGHT" MIX
- ▶ REDUCING OVERALL EQUIPMENT MAINTENANCE COSTS

Soriant evaluates the expenses associated with the maintenance of your hospital's equipment, including testing, repairing and preventative & corrective maintenance. We consolidate operations to maximize cost savings while concurrently maintaining equipment safety. In addition, Soriant has the capability to assist you with service contract analysis, department outsourcing, negotiations and management.

To schedule your cost-savings assessment or get more information on how Soriant can help you reduce costs and improve performance in Clinical Engineering, please contact info@sorianthealthcare.com or call 770-777-6633.