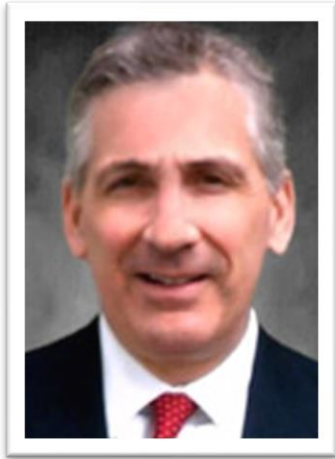


## MEET THE TEAM | Paul Benequista, *Consultant*



*“One-fifth of our economy is healthcare related. We all consume it, and it should be treated with scrutiny relative to the cost of service, quality of outcomes, efficiency and effectiveness in the delivery of services and actual service “attitude”.”*









### *Paul’s Experience...*

Paul has served as a healthcare services operational controller for both Marriott and Sodexo. As his career progressed, he saw success as the Director of Planning, where he was involved in the deployment of new programs, services and systems for their healthcare division.

### CAREER HIGHLIGHTS:

At Arthur Young, Paul developed his consulting foundation focusing on operational efficiency and effectiveness and cost management. This led to a role as an internal consultant at Marriott, leveraging his focus on reducing cost especially in the areas of management and administration. As an independent consultant, he has worked with a wide range of clients including a healthcare products manufacturer, group purchasing consultancy, global service provider and restaurant, catering and contract services company.

### AREAS OF EXPERTISE:

-  Restructuring of operations
-  Corporate staff
-  Employee benefit programs
-  Food and nutritional service operations
-  Procurement and distribution
-  Real estate and staffing levels
-  Materials management
-  Service contracts

### CREDENTIALS

**Licensed CPA,  
State of New York**

**Master of Business Administration-  
Operations Management,  
University of New York at Albany**

**Bachelor of Science in Business  
Administration, Siena College**

### SORIANANT RESULTS

**Annual Return on Investment**

**386%**

**Average Savings Per Project**

**11.6%**



Reach out to one of our *trusted advisors* today to discuss defining and implementing tailored solutions to match your unique strategic objectives and improve both *operational and financial performance*:

[www.soriantolutions.com](http://www.soriantolutions.com) | 770 - 777 - 6633 | [Info@soriantolutions.com](mailto:Info@soriantolutions.com)

