

MEET THE TEAM | Matthew Sedor, *Consultant*



"I enjoy working with the support departments (Contract or Inhouse) to streamline their operations. The end result will be better, more focused patient care."

Matthew's Expertise...

Matthew Sedor has experienced a long and successful career in Support Service operations. Currently serving as a consultant, he has guided large hospital systems through systematic change, driving substantial supply chain and workforce results for his clients. Matt is an integral part of contract negotiations, leading team analytics in finance and labor. He has created assessment and productivity tools for EVS, developing a specialized EVS tool which quantifies workload and scope. In the past, Matt has assumed a leadership role in several workforce process improvement teams as part of the Overtime task force for ARAMARK.

CAREER HIGHLIGHTS:

Prior to consulting work, Matt spent 18 years managing support service operations for a large healthcare system as part of ARAMARK. His operational responsibility included food service, environmental services, linen distribution, call center, patient transport, pbx operators, welcome desk, coffee kiosk, and gift shop operations, with a financial spend of \$25M annually. Some highlights of his experience include:

- ⦿ Lead new construction of \$3.9M café from the ground up, creating innovative stations and engaging workforce to grow retail sales to \$2M annually
- ⦿ Implemented food production system, including new policy/procedure guidelines for the department which resulted in \$1.9M in savings
- ⦿ Unitized two facilities for EVS, streamlining work and delivering a 10 FTE workforce reduction.
- ⦿ Established call center for a four-hospital system, providing service for Patient Transport and EVS
- ⦿ Implemented room service without adding additional staff, creating a

AREAS OF PROFICIENCY:

- ⦿ Environmental Services
- ⦿ EVS Development Tools
- ⦿ Work Scope/Flow
- ⦿ Contract Negotiations
- ⦿ Change Management
- ⦿ Team Analytics
- ⦿ Finance
- ⦿ Labor Models
- ⦿ Assessment and Productivity Tools

CREDENTIALS

**Bachelor of Arts in Communications,
Lewis University**

Serv-Safe Proctor - Certified

SORiant RESULTS

Annual Return on Investment

386%

Average Savings Per Project

\$2.9M



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