

MEET THE TEAM | Jessica Rodriguez, *Senior Consultant & Product Manager*



"I remain committed to customer service values, cultivating trust-based leadership cultures, and responsive problem solving."

Jessica's Expertise...

Jessica draws from her over 20 years' experience in clinical nutrition, food service operations, and scientific research to provide project management, strategic planning, and training and development services to clients in the healthcare industry. She is adept at cost-effective financial stewardship, planning, and profit/loss ownership. As a former director of food and nutrition, Jessica demonstrates a refined expertise in restoring and improving departmental performance and service levels. She enjoys empowering teams to perform at their best while bringing challenging projects to successful completion.

PROFESSIONAL EXPERIENCE:

Prior to joining Soriant Solutions, Jessica served as the Senior Director of Food and Nutrition Services at Rockingham Memorial Hospital and as a Bio Nutrition Research Manager for the University of Virginia. In those roles, she authored standard operating procedures, protocols, and policies encouraging stewardship of food resources in order to improve the overall cost of goods, while fostering a cost-conscious work atmosphere. Additionally, she developed a tracking system to gauge employee performance and document individual awards and achievements, resulting in tangible progress in engagement score improvements from the 60th to 75th percentile.

RECENT SUCCESSES:

- Led a hospital's food service department in successfully transforming their patient and retail operations, right-sizing their staffing model, and implementing policies and procedures to more efficiently and effectively manage operations; resulting in a cost reduction of \$1.1M in year one.
- Partnered with a large medical center, employing her expertise as a clinical dietitian, to implement a malnutrition program. The successful program resulted in improved patient outcomes and enhanced revenue of \$2.4M.

CREDENTIALS

Registered Dietitian
BS Dietetics, Andrews University
MBA, Averrett University

Lean Green Belt, Hawkeye
Business Solutions

SORIANANT RESULTS

Annual Return on Investment

386%

Average Savings Per Project

\$2.9M



Reach out to one of our *trusted advisors* today to discuss defining and implementing tailored solutions to match your unique strategic objectives and improve both *operational and financial performance*:

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