

MEET THE TEAM | Jessica Rizzo

Vice President, Client Solutions



“At Soriant Solutions, we believe in creating a collaborative, side-by-side approach with transparency as the vital principle that brings visibility to key leadership in the areas of cost reduction, savings, operational efficiencies and process improvement.”

Jessica’s Expertise...

Jessica joined Soriant Solutions in 2016. With over 18 years of healthcare experience in varying business development roles specific to purchased services, Jessica has direct accountability for organic growth strategies and new pipeline development. She has extensive experience in IDN and system standardization strategies, regional collaborative opportunities, maximizing GPO contracts, and client and account management. Primary contacts include C-Suite, value analysis, supply chain, and department heads. She understands each organization’s unique structure and can translate the value at each level.

CAREER HIGHLIGHTS:

Prior to joining Soriant Solutions, Jessica worked as Director of Strategic Accounts and Client Relations at SpecialtyCare, a national clinical purchased services provider based in Nashville, TN. She began her career with Sodexo, a major outsourced purchased services provider working on the Strategic Alliances Team. Her focus has always been in the purchased services space (clinical and non-clinical), directing national business development and growth strategies with a customer focused mentality.

As Vice President of Client Solutions, Jessica believes in investing the time to truly understand what the client is experiencing and mutually developing a plan for long-term sustainable results. Jessica believes in fulfilling client expectations, building authentic business relationships, and working towards common objectives that are mutually defined.

RECENT CLIENTS:

Baptist Health System (AL), Bon Secours Health System, HSHS, Ochsner Health System, Northeast Alabama Health Care (aka RMC), Natividad Medical Center, Texas Children’s Medical Center.

PERSONAL:

Jessica lives in Nashville TN with her husband and son. In her personal time, you can find her on the baseball field cheering on her son, at a music concert or as a self-proclaimed “foodie” checking out the newest on the restaurant scene.

CREDENTIALS

Six Sigma Green Belt

Account Management certification, Tenacity Program – KSU

Bachelor of Arts in Communications, Concentration in Marketing University of Cincinnati

SORIANANT RESULTS

Annual Return on Investment

386%

Average Savings Per Project

\$2.9M



Reach out to one of our *trusted advisors* today to discuss defining and implementing tailored solutions to match your unique strategic objectives and improve both *operational and financial performance*:

www.soriantolutions.com | 770 - 777 - 6633 | Info@soriantolutions.com

