

## MEET THE TEAM | Jay Marvin, *Senior Vice President*



*"It is the spirit of the leadership and of the people delivering the services that makes an organization rise to challenges of delivering more. Sustainability and excellence in an organization comes from the dedication of people driven to lead change for the benefit of more than just themselves."*






### *Jay's Expertise...*

Jay's in-depth experience across a wide range of leadership positions has focused on developing key results in line with customers' strategic ambitions. Bringing over 35 years' in the business, academic and healthcare arenas, he has cultivated a set of skills designed to enhance effective performance results while also building strong and culturally diverse teams. Always focused on surpassing customer expectations in the short term while establishing a continued culture of success, Jay believes in the value our services provide that continue to build better communities while strengthening the markets we serve.

### CAREER HIGHLIGHTS:

In his previous work history Jay has both national and international experience in operations, strategy development, and a strong focus on business development & marketing skills. Jay has led organizations on both the west and east coast markets. He has designed and implemented programs and processes to enhance productivity and growth, Jay also worked on an international leadership team to develop strategy for a Global organization looking at the benefits of scale, standardization, and efficiency of execution for long term positioning and success.

### PAST APPOINTMENTS:

-  Sodexo (18+ years)
-  Group VP of Global Transformation (2.5 years), Paris, France
-  Sr. VP-North America, Business Development (5 years)
-  Sr. VP of Sales-North America, Healthcare (6 years)
-  Regional VP-Operations (5 years), Boston, Massachusetts

### CREDENTIALS

**Bachelor of Science in  
Hotel Administration**

**Executive Education ,  
Harvard Business School**

### SORIANANT RESULTS

**Annual Return on Investment**

**386%**

**Average Savings Per Project**

**\$2.9M**



Reach out to one of our *trusted advisors* today to discuss defining and implementing tailored solutions to match your unique strategic objectives and improve both *operational and financial performance*:

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