

MEET THE TEAM | Gail Hoins, *Consultant*



"We live in an ever-changing environment; therefore, it is critical to be a change agent and always looking for innovative solutions. My entire career has been dedicated to the service industry and providing quality services to those in need."

Gail's Expertise ...

Gail is a successful and seasoned leader in support service operations, business development, and strategic planning. She has managed profit and loss budgets as well as non-profit in both union and non-union environments for a large global company. Her responsibilities included contract compliance, year over year growth, management development, innovative solutions, and best practices. Gail's leadership promoted an environment of respect, dignity, and innovation as well as strong teamwork through Diversity and Inclusion Initiatives. She has over 37 years of experience in multiple services for both the Healthcare and Education Markets.

AREAS OF PROFICIENCY:

-  *Integrated Facilities Management for Education:*
 Maintenance
 Project Management
 Energy Management
 Custodial
 Grounds and Sport Field Management
-  *Dining Services for Education and Healthcare:*
 Food Service
 Retail
 Solution Design
-  *Laundry Services for Healthcare:*
 Central Plant Operations
 In-house
 Linen Distribution
-  *Hospitality Services for Healthcare:*
 Food & Environmental Service
 Patient Transportation
 Call Center

SORIANANT RESULTS

Annual Return on Investment

386%

Average Savings Per Project

11.6%

Average VS Projected

112%

Savings Per Project



Reach out to one of our *trusted advisors* today to discuss defining and implementing tailored solutions to match your unique strategic objectives and improve both *operational and financial performance*:

www.soriantnsolutions.com | 770 - 777 - 6633 | Info@soriantnsolutions.com

