

MEET THE TEAM | Alie Fetterman, *Consultant*



“Setting the stage for an environment where teamwork is supported with proven processes and metrics that enable the connection between services delivered and results achieved. Every engagement is an opportunity to bring together the best in people and outcomes.”

Alie’s Expertise...

Alie Fetterman is an innovative thinker with broad-based expertise in fiscal, strategic, operations, and business leadership in uniquely challenging situations. She has a strong track record of performance in fast-paced organizations. Her proven ability to successfully analyze critical business requirements, develop innovative and cost-effective solutions, and create leverage and capture business growth opportunities is invaluable.

CAREER HIGHLIGHTS:

Prior to joining Soriant, Alie enjoyed a successful career with Sodexo where she has a proven record of delivering results in retention, revenue growth, operational performance, profitability, and staff engagement. Her Unique approaches to client relationships and operational strategies were the driving forces to convert and translate challenges or gaps into opportunities. She has a proven aptitude to act in complex situations gaining clarity for developing strategies, implementation plans, and measurement tools. Alie is a leader for challenging at-risk client partnerships for financial and operational results improvement and her ability to capture internal and external growth opportunities lead to sustained business growth. Leadership and Team development, inspiring teams to produce exceptional results. Innovative collaboration with clients, customers, co-workers, superiors, and subordinates, resulting in award-winning processes.

AREAS OF PROFICIENCY:

- Strategy & Vision Planning
- LEAN Trained
- Profitability & Cost Analysis
- Strategic Alliance Development
- Project Planning & Management
- Business Development
- Leadership & Team Development
- Relationship Management

CREDENTIALS

Spirit of Sodexo Awards:
**Micro-cleaning
 Hostess Program
 Client Partnership Sales Growth**

**BS in Business Administration-
 Hotel & Restaurant Management,
 University of Denver**

SORIAN RESULTS

Annual Return on Investment

386%

Average Savings Per Project

\$2.9M



Reach out to one of our *trusted advisors* today to discuss defining and implementing tailored solutions to match your unique strategic objectives and improve both *operational and financial performance*:

www.soriantolutions.com | 770 - 777 - 6633 | Info@soriantolutions.com

