



DESIGN SERVICES



Soriant has the unique opportunity to provide hospitals with innovative design services and oversee the food service equipment installation process. Our focus is to provide an environmentally responsible design which offer our clients long-lasting sustainable kitchens, promote staff recruitment and retention and save thousands of dollars. Our functional and aesthetically pleasing designs reduce operating expenses, optimize workflow, encourage strict sanitation practices and provide a functional configuration with maximum flexibility.

We have vast expertise in hospital food service and are uniquely positioned to provide tailor-made designs that serve the challenging requirements of the facility and food service operators. We develop facilities that reflect the personality of individual clients and seamlessly blend form and function to improve efficiencies. Soriant's primary focus is to reduce long-term food service operational costs. We ensure that equipment energy conservation, equipment maintenance, labor distribution and customer satisfaction are optimized for success.

WORKING TOGETHER, WE ACHIEVE BOTTOM-LINE RESULTS WITH A FOCUS ON:

- ▶ IMPROVING THE AESTHETICS AND QUALITY OF THE DINING EXPERIENCE
- ▶ IMPROVING THE WORK ENVIRONMENT FOR STAFF
- ▶ INCREASING DINING REVENUE
- ▶ WORKING WITH VENDORS AND CONTRACTORS TO STREAMLINE THE CONSTRUCTION TIMELINE AND CONTINUALLY MAINTAIN FOODSERVICE OPERATIONS
- ▶ ANALYZING COST EFFECTIVENESS OF REPAIRING EXISTING FOODSERVICE EQUIPMENT VS. REPLACING WITH NEW, ENERGY SAVING EQUIPMENT
- ▶ NEGOTIATING NEW FOOD VENDOR CONTRACTS
- ▶ DECREASE OPERATIONAL COSTS BY REDUCING THE EQUIPMENT ENERGY FOOTPRINT
- ▶ NEGOTIATING PURCHASES WITH EQUIPMENT VENDORS BASED ON A COST PLUS BASIS
- ▶ ANALYZING FOOD SERVICE EQUIPMENT PURCHASES ACROSS MULTIPLE MANUFACTURERS
- ▶ MANAGING EQUIPMENT LEASE OPPORTUNITIES
- ▶ IMPLEMENTING AND MAINTAINING AN EQUIPMENT MAINTENANCE AND ASSESSMENT PROGRAM

To schedule your cost-savings assessment or get more information on how Soriant can help you reduce costs and improve performance in Design Services, please contact info@sorianthealthcare.com or call 770-777-6633.